

## Job Description

### Overview of Emerging Markets Consulting (EMC)

**EMC** is a strategic management and development consulting firm that brings international best practices to the private and development sectors in Southeast Asia by offering our clients an unparalleled combination of international expertise and extensive local knowledge.

### Overview of International Business Department

**The International Business** undertakes a diverse range of consulting projects, encompassing economic, business, and market research, as well as industry and financial analysis. Our clients are typically international corporates and development partners, seeking strategic advice to support major investments.

### Job Vacancy

Position	Senior Business Analyst
Department	International Business
Report To	Consultant/Senior Consultant
Type of Employment	Full time

### Duties and Responsibilities

- Assist a project manager and team on all aspects of a consulting project
- Conduct both primary and secondary research and analysis independently
- Ensure alignment and understanding of client project context, client relationship dynamics, client broader issues, the value of EMC's involvement in the project, the process of developing a clear problem statement while contributing to the hypothesis generation process
- Contribute high quality insights in a brainstorming quality analysis and create analysis for own assigned workstream using analysis toolkits and frameworks with moderate direction and support
- Ensure credibility of the sources for provided data, information, insights necessary for hypothesis validation
- Identify and gather relevant and accurate data from internal and external sources using effective search engine queries and clearly presented to supervisor and team members
- Draw analytic conclusion and make recommendations of own analysis and present to supervisor and team members

- Guide juniors to the right public data sources, ensure smooth analysis and the quality of meeting notes from junior members, and coordinate resource allocation of junior team members
- Help coordinate resource allocation of junior team members and flag to supervisor of any potential impediments
- Carry out all the planned activities and deliver assigned tasks in a project on time and proactively communicates potential roadblocks
- Build collaborative relationships with team members and assigned client counterparts using company communication tools and consistently make meaningful contributions in internal and external meetings
- Seek and solicits appropriate coaching from supervisor and peers for self-learning, provide honest feedback, build positive relationship, and support colleagues as appropriate
- Understand, respect, and embrace the organization’s vision, mission, core beliefs, big picture, team diversity, opinions, and thoughts
- Perform other duties as assigned

<b>Profile and Qualifications</b>	
Minimum Education	<ul style="list-style-type: none"> <li>• Undergraduate degree and excellent academic record in a top-tier university in business, finance, economics, or other fields; An MBA or related postgraduate degree or qualifications is an advantage</li> </ul>
Professional Experience	<ul style="list-style-type: none"> <li>• Minimum 2 years of experience in a consulting company or relevant professional work setting</li> </ul>
Knowledge	<ul style="list-style-type: none"> <li>• Knowledge of Cambodia’s economic and business environment</li> <li>• Knowledge of project research and analysis, qualitative and quantitative research</li> <li>• Advanced working knowledge of the Microsoft Suite, specifically Excel and PowerPoint</li> </ul>
Skills and Abilities	<ul style="list-style-type: none"> <li>• Well-developed core consulting skills of research, analysis, presentation, and attention to details</li> <li>• Ability to deliver a high-quality work and result-based performance</li> <li>• Detailed oriented and strong analytical and problem-solving skills</li> <li>• Strong interpersonal and communication skills, both oral and written</li> <li>• Strong project coordination and exceptional client service</li> <li>• Ability to be self-directed and be an independent contributor to the team</li> <li>• Ability to work collaboratively as a team</li> <li>• Ability to cope with pressure and challenging environment</li> </ul>



EMERGING MARKETS  
CONSULTING

Other Requirements

- Willingness to travel when necessary

**Applications**

EMC is committed to diversity and inclusion within its workforce and encourages qualified candidates regardless of gender, age, religious and ethnic backgrounds, including persons with disabilities to apply.

If you are interested in pursuing a career with international growth opportunities, please submit a CV and cover letter to [recruiting@emc-consulting.asia](mailto:recruiting@emc-consulting.asia), with “**Senior Business Analyst, International Business**” in the subject line. Only shortlisted candidates will be contacted. For further information, please visit our [EMC Facebook feed](#); [EMC LinkedIn](#) and [visit our website](#).