

Job Description

Overview of Emerging Markets Consulting (EMC)

EMC is a consulting and investment advisory firm that brings international best practices to private and development sectors in Southeast Asia. We offer our clients and partners an unparalleled combination of international expertise and extensive local knowledge.

Overview of International Business Department

The International Business department undertakes a diverse range of consulting projects, encompassing economic, business, and market research and entry strategy, as well as industry and financial analysis. Our clients are typically international corporates and development partners, seeking strategic advice to support major investments.

Job Vacancy

Position	Consultant
Department	International Business
Report To	Consulting Director
Location	Phnom Penh
Type of Employment	Full Time

Duties and Responsibilities

- Be responsible for a high-quality analysis, developing transformative insights including gathering and analyzing data and information, formulating and test strategic possibilities, and developing and communicating recommendations to clients
- Be responsible for managing project's lifecycle from project resources to timeliness deliverables; and ensure a smooth consulting engagement including, but not limited to, managing the project plan and timeline, guiding team members in the workstream to deliver winning recommendations and deliverables
- Develop and apply the consulting approach, skills, and intellect to provide practical management advice with an unmatched quality of consulting and investment advisory activities
- Identify client's needs, and develop and communicate consulting proposals
- Maintain strategic relationship with clients and stakeholders with highest standards of excellence, integrity, and professional conduct in developing opportunities with new and existing clients alike
- Manage and mentor junior team members while championing the EMC values of diversity, integrity, excellence and agility
- Ensure that EMC's brand and work maintain the highest standards of quality and ethical conduct throughout all engagements

Profile and Qualifications	
Minimum Education	<ul style="list-style-type: none"> Undergraduate degree and excellent academic record in a top-tier university in business, finance, economics, or other fields; An MBA or related postgraduate degree or qualifications is an advantage
Professional Experience	<ul style="list-style-type: none"> Preferably 2-3 years in management consulting including and/or with a leadership role within the business
Knowledge	<ul style="list-style-type: none"> Strong knowledge in management consulting; and practical and insightful management advice Strong knowledge of project research and analysis, qualitative and quantitative research Knowledge of Cambodia's economic and business environment Proven track-record of competent leadership in a work, academic, or extra-curricular setting Advanced proficiency in MS Office Suite (Word, Excel, PowerPoint, and Outlook)
Skills and Abilities	<ul style="list-style-type: none"> Exceptional analytical and quantitative problem-solving skills Ability to effectively communicate complex ideas through strong verbal, written and presentation skills in English (ability to communicate and present in Khmer is an advantage) Strong interpersonal skills; and be able to work effectively with people at all levels, both internally and externally Ability to effectively coach, mentor and supervise junior team members Ability to consistently deliver high-quality performance in all aspects of your work Ability to master new challenges in unfamiliar disciplines and fields of expertise Ability to coordinate several projects simultaneously Ability to cope with pressure and challenging environment
Other Requirements	<ul style="list-style-type: none"> Willingness to travel when necessary



EMERGING MARKETS
CONSULTING

Applications

EMC is committed to diversity and inclusion within its workforce and encourages qualified female and male candidates from all religious and ethnic backgrounds, including people with disabilities, to apply.

If you are interested in pursuing a career with international growth opportunities, please submit a **CV** and **cover letter** to recruiting@emc-consulting.asia, with “**Consultant, International Business**” in the subject line. Only shortlisted candidates will be contacted. For further information, please visit our [EMC Facebook feed](#); [EMC LinkedIn](#) and [visit our website](#).